

**RESOLUTION NO. 78845**

**A RESOLUTION OF THE COUNCIL OF THE CITY OF SAN JOSE AUTHORIZING THE CITY MANAGER TO: 1) EXECUTE AN AGREEMENT WITH SENTRY CONTROL SYSTEMS, LLC FOR THE PURCHASE OF A PARKING ACCESS AND REVENUE CONTROL SYSTEM ON BEHALF OF THE DEPARTMENT OF TRANSPORTATION FOR AN INITIAL ONE-YEAR TERM IN AN AMOUNT NOT TO EXCEED \$6,326,346; 2) NEGOTIATE AND EXECUTE AMENDMENTS AND/OR CHANGE ORDERS NOT TO EXCEED \$300,000 FOR CONTINGENCIES RELATED TO IMPLEMENTATION AND SYSTEM REQUIREMENTS; 3) EXECUTE UP TO TEN ONE-YEAR OPTIONS TO EXTEND THE TERM; AND 4) NEGOTIATE AND EXECUTE AN AGREEMENT FOR THE AIRPORT SUBJECT TO SUBSTANTIALLY THE SAME TERMS AND CONDITIONS AS THE AGREEMENT FOR THE DEPARTMENT OF TRANSPORTATION FOR AN INITIAL ONE-YEAR TERM IN AN AMOUNT NOT TO EXCEED \$7,000,000, AND EXECUTE UP TO TEN ONE-YEAR OPTIONS TO EXTEND THE TERM; SUBJECT TO THE APPROPRIATION OF FUNDS**

**WHEREAS**, the City of San José ("City") currently utilizes a Parking Access and Revenue Control System ("PARCS") in the downtown parking garages and in the parking facilities at Norman Y. Mineta San José International Airport ("Airport"), which provides the infrastructure for controlling access into the facilities, collecting and calculating fees, and reporting revenues, including barrier gates, ticket dispensers, automated pay stations, and computer hardware and software systems, as well as Automated License Plate Recognition ("ALPR") technology at the Airport which assists with the recognition of vehicles and the establishment of parking charges due; and

**WHEREAS**, the existing downtown PARCS equipment installed over ten years ago has reached the end of its functional life, is not compliant with required payment card standards, and does not allow for implementation of new customer service and data analytics features; and

**WHEREAS**, in 2017, the City received five proposals from a competitive Request for Proposal to procure a new PARCS for the Department of Transportation, including

provisions that permit the City to standardize on the PARCS solution selected through the competitive process; and

**WHEREAS**, the proposed system will replace all functions of the current system, including expansion of ALPR technology to the downtown garages and replacement of the existing roadway electronic parking guidance signs for both the Airport and downtown; and

**WHEREAS**, the City desires to execute an agreement with Sentry Control Systems, LLC for the purchase of a PARCS on behalf of the Department of Transportation, and to negotiate and execute an agreement to implement the PARCS solution selected through the RFP process at the Airport, in order to improve the City's parking operations and enhance the parking experience of visitors, local businesses, and employees by equipping the City's parking facilities with a system that capitalizes on the latest innovations in revenue collection, credit card payment security, and reservations;

**NOW, THEREFORE**, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF SAN JOSE THAT:

The City Manager is hereby authorized to:

1. Execute an agreement with Sentry Control Systems, LLC (Van Nuys, CA) for the purchase of a Parking Access and Revenue Control System on behalf of the Department of Transportation, including all hardware, equipment, software, implementation and configuration, training, support, maintenance, and related professional services for an initial one-year term ending on October 31, 2019 with a maximum compensation amount not to exceed \$6,326,346.
2. Negotiate and execute amendments and/or change orders not to exceed \$300,000 for contingencies related to implementation and system requirements, subject to the appropriation of funds.

3. Execute up to ten (10) one-year options to extend the term of the agreement for ongoing support, maintenance, and related professional services through October 31, 2029, subject to the appropriation of funds.
4. Negotiate and execute an agreement with Sentry Control Systems, LLC for the purchase of a Parking Access and Revenue Control System for the Norman Y. Mineta San José International Airport, subject to substantially the same terms and conditions as the agreement for the Department of Transportation, for an initial one-year term with a maximum compensation amount not to exceed \$7,000,000, and execute up to ten (10) one-year options to extend the term of the agreement for ongoing support, maintenance, and related professional services, subject to the appropriation of funds.

ADOPTED this 30<sup>th</sup> day of October, 2018, by the following vote:

AYES: ARENAS, CARRASCO, DAVIS, DIEP, JONES, JIMENEZ,  
KHAMIS, NGUYEN, PERALEZ, ROCHA; LICCARDO.

NOES: NONE.

ABSENT: NONE.

DISQUALIFIED: NONE.



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SAM LICCARDO  
Mayor

ATTEST:



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TONI J. TABER, CMC  
City Clerk